

San Antonio

Association of Health Underwriters



WINDS OF CHANGE AHEAD FOR SAAHU

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SAAHU's June luncheon saw the installation of our newly elected Officers and Board Members.

Out going President, Will Haff recounted the successes his term. Will gave a heartfelt thanks to the Officers and Board with a token of his appreciation.

Incoming TAHU President, Ron Buffin swore in the new SAAHU Officers. It was an honor to have him attend this important chapter event. Nicole Scott, incoming SAAHU President gave a short but inspiring address. Best wishes to both Ron and Nicole for a successful year as you work to make our association the best it can be.

Some of the changes ahead for SAAHU, including the new officers and board, are moving the monthly Board meeting to the UHC office (see calendar of events). The monthly **luncheon moves** from the 3rd Thursday to the **3rd Wednesday** of

each month. We are still at Sonterra Country Club. And Casino Night has moved to August 15th.

We look forward to seeing you all at future events and hope you will help us build a strong association by giving your time and talents assisting the board members.

Submitted by;

*Vickie Lightsey, SAAHU Secretary
& Newsletter Chair*



" Stay as close to the edge as you can without going over. "

from "The Courage of Spirit" window card collection

PRESIDENT'S MESSAGE



This is my first opportunity as President to reach out to our membership. I want to recap my comments to those present at the June luncheon and Installation of Officers. First, I want to thank everyone for allowing me the opportunity to serve as President of SAAHU.

My goals for this next year are simple, all of us working together to “Keep the Tradition” going. Continuing on the path of success that my predecessors started us down. We need to continue recruiting new members, be involved in our community and bring value to our membership. In addition, given the

economic and political uncertainty of our industry, it is important that we become more actively involved in our local, state, and national legislative initiatives.

I look forward to working with each of you this year as we work to make SAAHU and our Industry the best they can be!

Nicole Scott
SAAHU President



NAHU Newswire



Have You Got Newswire?

A daily news service in collaboration with *U.S. News & World Report*, called NAHU Newswire. The NAHU Newswire is a digest of the most important news reported on health care, health insurance, and health

reform. Delivered via e-mail Monday through Friday at approximately 8:00 a.m. Eastern time.

To ensure that you receive NAHU Newswire, add NAHUNewswire@NAHU.custombriefings.com to your e-mail address book. If your e-mail system has a

spam filter, please change the settings to allow e-mail messages from

NAHUNewswire@NAHU.custombriefings.com or provide your network administrator with the sending IP address 208.85.54.5 for whitelisting.

Come meet your NEW 2008-2009 SAAHU Board Members!

What? Saahu Luncheon
When? Wednesday, July 16th
Where? Sonterra Country Club
Time? 11:30 Registration / 12:00 Lunch
RSVP: gholzworth@chapmanschewebenefits.com
Cost: Saahu Members: \$22
Non-Saahu Members: \$42
PacFund: \$3 per ticket

***Cancellations must be in writing and received within 24 hours prior to the luncheon. Individuals holding reservations will be billed for "no shows".**

Are you or someone you know on the move? Send us a short notice with your name, company name, date of move and a picture. Let your colleagues know where you are.



ON THE MOVE

2008 10th Annual CASINO NIGHT



Dave & Busters
Wednesday, August 15th, 2008
6:00 PM – 11:00 PM



Proceeds to Benefit the American Heart Association

\$35 per Ticket - or - \$60 for 2 Tickets!

Tickets include Food, 2 Drink Tickets (Beer or Wine), Soft Drinks and \$1,000 in Chips!

Event Sponsorship Opportunities Starting At \$150 Available.

All Sponsorships will receive free tickets, name recognition and advertising during the event.

	<u>Cost</u>	<u>Number Available</u>
Facility Rental	\$500	1 (receive 6 tickets)
Casino Tables	\$3,000	10 (\$300 each - receive 4 tickets)
Beverage Sponsor	\$500	2 (\$250 each - receive 3 tickets)
Decorations Sponsor	\$150	1 (will receive 2 free tickets)
Food Sponsor	\$2,500	5 (\$500 each - receive 6 tickets)

Prize Drawing Sponsorship Ideas



Movie Tickets

Ticket
Golf Items

Bed & Breakfast/Hotel Room
Rounds of Golf

Clocks

Special Events Tickets
Sunglasses

Cash Donations



OR ANYTHING YOU WANT TO DONATE!

LIVE AUCTION & RAFFLE to be held after gaming tables close- NEED DONATIONS!!

Company Name: _____

Contact Person & Phone : _____

Type of Sponsorship: _____

Number of (additional) tickets (\$35 per ticket or \$60 for 2 tickets): _____

Attendees: _____

MasterCard

Visa

Discover

Amex

Card Holder Name: _____

Billing Address: _____

City, State, Zip: _____

Phone: _____ Amount Charged: \$ _____

Card Number: _____ Exp Date: _____ Val Code: _____

Signature: _____ Date: _____



Please complete and fax to Dayton Hoffman at (210) 545-9297 for questions call Dayton at (210) 380-2230. Please make your ck out to SAAHU and mail to: Dayton Hoffman with Standard Insurance at 13750 San Pedro Ste. 440 San Antonio, TX 78216.

OPERATING BUDGET: 2008/2009

On June 20, 2008, the incoming 2008/2009 Officers and Board of Directors attended a Strategy and Budget meeting. A new operating budget for the coming year was proposed, discussed and finalized. After review at the July 11th board meeting the new budget was adopted by a voice vote of attending board members. Adoption was unanimous in favor.

SAAHU 2008 - 2009 Budget			
	2007 - 2008	2008 - 2009 Proposed	2008 - 2009 Finalized
Income			
Golf Tournament	\$30,000	\$20,000	\$25,000
Leg Day	\$2,000	\$2,000	\$2,000
Luncheon Sponsors	\$1,800	\$1,800	\$1,800
Luncheons	\$12,000	\$12,000	\$12,000
Membership	\$7,500	\$7,500	\$7,500
Mis. Income	\$1,000	\$1,000	\$1,000
Newsletter	\$500	\$0	\$0
Non Symposium CE Income	\$12,000	\$6,000	\$6,000
Public Service		\$0	\$5,000
Symposium	\$16,000	\$15,000	\$15,000
Texas Leg Fund	\$1,200	\$1,000	\$1,000
Total	\$82,800	\$66,300	\$76,300
Expense			
Awards	\$750	\$800	\$1,200
Bank Service Charge	\$25	\$25	\$25
Cap Conference (4 People)	\$7,000	\$7,000	\$7,000
CE - Non Symposium	\$8,000	\$1,500	\$1,500
D&O Liability Insurance	\$723	\$775	\$775
Day at Capital	\$1,000	\$1,000	\$1,000
Executive Director	N/A	\$4,000	\$4,800
Golf Tournament	\$30,000	\$20,000	\$23,000
Leg day	\$1,000	\$1,000	\$1,000
Luncheon	\$12,000	\$12,000	\$12,000
Luncheon Sponsor Gifts	\$400	\$400	\$300
Membership	\$2,500	\$1,500	\$1,500
Misc. Community Service		\$500	\$0
Misc. Exp	\$2,902	\$500	\$500
NAHU Conference (6 People)	\$9,000	\$9,000	\$10,000
Newsletter	\$100	\$150	\$50
PO Box	\$150	\$150	\$150
Professional Fees	\$250	\$250	\$250
Public Service		\$0	\$5,500
Region VI	\$1,500	\$1,500	\$1,500
Speaker Expsnses	\$1,000	\$1,000	\$1,000
Symposium	\$2,000	\$2,000	\$2,000
Tech Website	\$2,500	\$250	\$250
Texas Leg Fund	\$1,200	\$1,000	\$1,000
Total	\$78,300	\$66,300	\$76,300

SPEAKERS & SPONSORS!

Hello Everyone!

Do you have a new product that your company would like to introduce to the San Antonio Market? Do you have hidden talent in your office and no, I don't mean "Do you think you can dance"? Do you have someone who can offer a CE class (that is TDI and or TAHU approved) or is a spectacular speaker and can lend their expertise to our industry?



**SAAHU
WANTS
YOU!**

We are
looking for
luncheon
sponsors,

speakers and CE presenters! Our luncheons are going to be on the 3rd Wednesday of every month.

To be a luncheon sponsor it is only a nominal fee of \$150.00 and a gift card of your choice or give away. You'll have the opportunity to present your products for 5-10 minutes and a table will be available to pass out your marketing materials before and after the meeting. The give-away item will be your opportunity to collect the business cards of all attendees.

If you are interested in being a Sponsor or Speaker please contact me – Lori Rice at lrice@benefitport.com or by phone at (210) 804-9996.

If you are interested in regards to providing a continuing education class (CE) please contact Alicia Bowers at abowers@benefitport.com or by phone at (210) 804-9996.

Lori Rice: SAAHU
Speakers and Sponsors



2008 NAHU CONVENTION



SAAHU July 2008 Newsletter Membership Report

Current membership:

Membership goal: 260

Net Members needed:

Changing of the guard: I have officially taken over the Membership Role, and will be working with Scott on Retention. I am very excited and nervous all at the same time. I have some big shoes to fill. I have some great ideas which I will be compiling and sharing in each monthly news letter.

The SAAHU Board is really coming together to help bring in Membership. We will really be pushing for the August Luncheon as this should be a highest attendance due to Ethics CE's - we all need these!!!! If you know of a new agent who is not aware of SAAHU - share the NEWS!!!!

Hats off to Sandy Johnson for Top Membership!!! Way to go Sandy.....

Respectfully Submitted,

Christine Candler

"NEW" SAAHU Membership Chair



**Who is driving change in the next four years?
Register to vote and decide for yourself. It's your
responsibility not just your right.**

TO MENTION RETENTION

Hello and thank you for “nominating” me as your SAAHU Retention Chair for the next year. I look forward to helping make our chapter the best in the region. My committee will be calling and emailing those members who, for whatever reason, are not engaged in our chapter meetings or are endanger of lapsing their membership. I know I have some nice designer shoes to follow as Lori Rice leaves this position. Lori will be working in her new capacity as Sponsor and Speaker Chair for the next year.

By far, for me at least, the number one reason to keep our membership in SAAHU, TAHU and NAHU has got be Networking! Companies come and go, but the company you keep stays with you forever! Membership opens the door to a variety of opportunities for making new contacts and exposure to new ideas!

You’ve heard the adage a million times before: “It’s not what you know, it’s who you know.” And the reason you’ve heard it so many times is because there’s some truth in it. A single tangential personal connection can lead you to multiple opportunities for professional and

personal growth, from job leads to lasting friendships. For some professions, networking is practically built into the job description. How do you think sales reps generate leads, journalists find sources, PR pros land stories, and HR managers find promising candidates? If you aspire to enter or advance in any of these fields, you’ll need to be able to network like a pro.

Now here’s another statement you may recognize: “I’m no good at networking.” This, however, is not a time-honored truth, but a classic case of false modesty. You may not think you know how to network, but that’s what you’re doing every time you engage someone you don’t know well in conversation and discover interests and ideas you have in common. Perhaps the best part of networking is that moment of stunned realization after you’ve hit it off with someone new, someone you actually hesitated to meet because introducing yourself seemed awkward or intimidating.

Everyone can and should network—and yes, this means you.

See you soon!

Scott Santese, Retention Chair

EDUCATION

We are off to an exciting and ambitious 2008-2009 with SAAHU! Currently we are awaiting confirmation for the CE course we hope to have in July. However, in August we have scheduled an Ethics CE entitled, “Ethics the NAHU Way”, presented by Audra Sullivan and Peggy Bass. You definitely won’t want to miss this outstanding CE course. If you haven’t had a chance to join us at the luncheons for our CE courses take the next available opportunity and join us. It’s a great

time to see your industry peers and get those required CE hours!

I look forward to seeing you at the next luncheon!

*Alicia Bowers
Education Chair*



LEGISLATIVE MUSINGS

The health insurance industry, particularly for agents, has been a volatile issue since 1994 when Hilary (as Bill's sidekick) slammed us by stating that all of us agents "could find something else to do" once universal government paid health coverage became a reality. In Hilary & Bill's plan, it was going to become reality during her (first!) time in the White House.

Since I was just starting to make my living mostly from health insurance in 1994, I wondered at the time if I was making the right choice with regard to a career. I had coworkers in the disability/life industry who told me that I was "making a big mistake – do you even think you'll have a job?" if Hilary's dream came true.

It's now 2008, almost 15 years later, and Hilary has been struck down again. So, I guess we all have managed to make good career choices over the last decade in this industry. And I don't think it's going to go away for some time. A recent article in the NAHU Newswire stated that most U.S. citizens who vote, also have health insurance, and that they are uninterested for the most part in "helping" those who are uninsured. Health insurance overhaul is not appearing any more on either front runner's hot topic list. It's all about oil, gas prices, Iraq, and everything related to those on down to grocery prices. Regarding health insurance, since Hilary has bowed out, Obama's rhetoric is of the need for insurance for "all children" universally in our country – not too much disagreement there. McCain's plan is tax-deduction based as opposed to any major change to the delivery system.

McCain's platform may not be as attractive to or as easily explained to many small business owners, but if they get it, they do like it. If

John McCain becomes POTUS, he would like to remove the tax deduction for health insurance that is now a business expense. Health insurance will become a taxable benefit to employees, who in turn will receive a personal tax deduction (formula-based for individuals or families, but a uniform calculation) for the purchase of either employer based or individually purchased health insurance. No real change to the delivery system, except that more people may see the benefit of the tax deduction on their individually purchased health insurance, and therefore more people will be able to afford coverage. "Leveling the health insurance tax deduction playing field" is a phrase used when explaining why this is the best method to making health insurance affordable for all.

Efforts in Massachusetts and California (and other states) to provide "universal coverage", while seeming to succeed in getting everybody "coverage", have been louder in proving to the rest of the country that it is VERY expensive – and that estimates are NEVER high enough. Other states who may have thought about doing something, have stepped back a bit to think through the economics of covering all their residents. Sure, we can do it, but can we afford to pay for it with the tax revenues as they are now? Don't think so. And then there's the issue of the fact that in Massachusetts (just like in Canada), everybody's covered, but can they access care? Too many people to see + not enough providers = rationing of care. And that's with Massachusetts having more doctors per capita than the national average. All signs point to few states willing to take on this big bite into their budgets. States are now focusing on trying to make gasoline affordable.

LEGISLATIVE MUSINGS (CONT)

NAHU has been promoting across the board tax deductions for all owners of health insurance since the late 90's and has been busy educating our lawmakers in Washington about the benefits of Health Savings Plans along with a personal tax deduction both for the health insurance and for the money going into the HSA. As health insurance agents, we understood this concept back when MSA's first hit the marketplace. It seems that the Republican party has finally gotten the message that Janet Trautwein has been discussing up on the hill for many years to all who would listen. We are finally seeing a candidate for president that understands how this can make health insurance affordable for all adult, tax paying citizens. Thank you, Janet, for persevering!! This is proof to me that NAHU has succeeded in all our efforts to show the representatives in Washington how the free will/free enterprise system of health insurance can work for all of us.

Whether Obama or McCain wins this year, it will still fall to Congress to (maybe) implement either candidate's platform, and to craft the laws to either overhaul our delivery system or overhaul the deduction system, or just do nothing at all. Anything can happen across the country between now and January 2009, and even more can happen after that date. This is an exciting time to be alive and working in an industry that makes such an impact directly on so many lives.

SAAHU's legislative committee this year is made up of myself, Nik Newman, Karen Gill and Gary

Looney, (with direction from Nicole Scott our Prez, and Alison Burkholder, our Exec. Board liaison) and we promise to work closely with TAHU's legislative committee to keep you informed of the latest updates and changes in the legislative arena both in Texas and Washington. Spring 2009 will bring our Texas Legislators to Austin for the upcoming session and it will be fascinating to see how the national election will color what may happen in Texas legislatively. I am grateful for the opportunity to be a member of the committee for this important election year.

We hope that all SAAHU members have had at least one contact with their representatives in both Austin and Washington this year, and want you to know that NAHU's Operation Shout is even easier than ever to help you send a message to your legislators – either prewritten for you with the NAHU message OR you can write your own.

Get involved! Write your Congressperson! Get out the vote!

Sarah Gunter Canez
SAAHU Legislative Chair



TAHU Members -



Check out this Month's Calendar of Events. Read Carolyn's Final Goodbye letter.

<http://www.tahu.org/associations/1290/files/TAHUENewsJune2008.pdf>

WEBSITE UPDATE

The website is as up to date as my first lesson has permitted me to do.

The front page is current now. We have the new board and committee members now listed. Most of the links are updated as well as the front page.

I need to work on getting paypal up and running on the website. With Alison Burkholder and Tom Silliman's help I'm sure it won't be long before we get this valuable tool out to the members. It will allow us all to pay on line for the luncheons, cut our registration time down and increase the networking time.

If you come across a bad link, old information or errors please contact me so I may get them corrected.

Be sure to add the website address HYPERLINK "<http://sanantonioahu.org>" to your browser.

Sandy Johnson
Website Chair



July 10 - Lori Rice, BenefitPort Southwest
July 11 - Jaemi Correia, Principal Financial
July 26 - Dayton Hoffman, Standard Insurance

MEMBERS! Are you or another member you know having a birthday. Let us know the Month and day so we can join in celebrating our member's birthdays.

Send name, company and birthday information to Vickie Lightsey at

TRUSTEE'S CORNER

Who are the Trustees and Trustee Emerita of SAAHU? In this corner we will provide you with a brief glimpse. This month we are featuring Trustee Laura Strahan.

Laura Strahan has 16 years experience in the insurance industry, eight of which have been spent at BenefitMall. Before Laura joined the BenefitMall San Antonio Sales Team, she worked at PacifiCare for eight years. She is currently the Producing Executive Sales Manager for BenefitMall to include the San Antonio, Austin, Corpus, El Paso and the Valley. Prior to her insurance career, she was in the banking industry for 10 years.

Laura currently serves as a Director on the Board for NAIFA - San Antonio, as well as Trustee for the SAAHU Board, where she has held various positions since 1993. She has a CBC - Chartered Benefits Consultant designation and is currently working on her RHU designation.

Laura graduated from Alamo Heights High School. She has a BA degree in Spanish and minor in International Business from the University of Texas in Austin. She is fluent in Spanish. Laura is a native San Antonian, and

resides in Fair Oaks Ranch with her two sons, Chad and Chilton Strahan, ages 19 and 13.

If you see Laura be sure to say hello and thank her for her



NEW DAY....but SAME TIME, SAME PLACE!

The Luncheons have moved to the 3rd WEDNESDAY of the month. Come & join us!

NEW PRICING: Members: \$22 / Nonmembers: \$42.00
Pac Fund \$3.00

RSVP's need to go to Gwen Holzworth at: gholzworth@chapmanschewebenefits.com

Have you heard about the Luncheon Pass? It's NEW, too!

**Purchase 12 months of luncheons for the price of 11. Price is: \$242.00
Contact Gwen for more details by email or at the next luncheon.**

Will Haff Says Thank You to His 2007/2008 Board



*Will Haff gives final address
at SAAHU June Luncheon.*



*Will Haff & Nicole Scott,
President Elect.*



*Will Haff & John Bock,
1st Vice President.*



*Will Haff & Alison Burkholder,
2nd Vice President.*



*Ron Graves, Immediate
Past President.*



*Will Haff & Vickie Lightsey,
Secretary*



*Will Haff & Dayton
Hoffman, Public Service*



*Will Haff & Melissa Lopez,
Treasurer.*

JULY 2008



***Will Haff & Lori Rice,
Retention Chair***



***Will Haff & Gwen
Holzworth, Facilities Chair.***



***Will Haff & Joanna
Antongiovanni, Trustee***



***Will Haff & Sandy Johnson,
Membership Chair***



June Luncheon



***Sandy gives out new
member certificates.***



***Lee Manross gives us a
legislative update.***



***Patricia Celis with
Dental Select sponsors
the June luncheon.***



2008/2009 Board Installation



Ron Buffin addresses SAAHU leadership & members.



Ron Buffin swears in SAAHU 2008/2009 Officers.








SAAHU's new President, Nicole Scott addresses membership as she begins her new term.



SAAHU's new 2008/2009 Officers and Board Members

2008/2009 SAAHU OFFICERS

Executive Board	
President:	
Nicole Scott	
UnitedHealthcare / PacifiCare	
6200 Northwest Parkway	
San Antonio, TX 78249	
210-478-4886	
Nicole_E_Scott@uhc.com	
Immediate Past President:	
Will Haff	
Wortham	
131 Interpark Blvd.	
San Antonio, TX 78216	
210-249-2369	
Willhaff@worthamsa.com	
President Elect:	
John Bock	
Aetna	
4400 NW Loop 410	
San Antonio, TX 78229	
210-861-7170	
Bockj@aetna.com	
Secretary:	
Vickie Lightsey	
KCI Inc.	
8023 Vantage Dr., 8th Floor	
San Antonio, TX 78230	
210-515-5850	
Vickie.Lightsey@KCI1.com	
Treasurer:	
Melissa Lopez	
Aetna	
4400 NW Loop 410, Ste 105	
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LopezM4@aetna.com	

1st Vice President:	
Alison Burkholder	
UnitedHealthcare / PacifiCare	
6200 Northwest Parkway	
San Antonio, TX 78249	
210-478-4257	
Alison_L_Burkholder@uhc.com	
2nd Vice President:	
Nathan Benge	
Northwestern Mutual	
9110 IH 110 West, Suite 105	
San Antonio, TX 78230	
210-617-8574	
nathan.benge@nmfn.com	
Board of Directors & Committee Members	
2nd Vice President:	
Nathan Benge	
Tech / Web Site:	
Sandy Johnson	
Hairston, Johnson, & Assoc	
12500 Network Blvd., Ste 430	
San Antonio, TX 78249	
210-699-9500	
sjohnson@hjassoc.com	
Tech / Web Site Co-Chair:	
Rusty Rice	
Avesis	
8000 IH 10 West, Suite 600	
San Antonio, TX 78230	
210-366-8055	
Rrice@avesis.com	
Communications:	
Diane Polanco	
Texas Benefit	
901 NE Loop 410, Ste 526	
San Antonio, TX 78209	
210-832-9660	
Diane@texasbenefit.com	

Board of Directors & Committee Members**Public Service:****Dayton Hoffman**

Standard Insurance Company
14100 San Pedro, Suite 102
San Antonio TX 78232
210-545-6030
dhoffman@standard.com

**Public Service Co-Chair:****Dennis Ellis**

UnitedHealthcare
6200 Northwest Parkway
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Education:**Alicia Bowers**

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Abowers@benefitport.com

**Facilities:****Gwen Holtzworth**

ChapmanSchewe Benefits Consulting
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Speakers / Sponsors:**Lori Rice**

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Lrice@benefitport.com

**1st Vice President:****Alison Burkholder****Legislation Chair:****Sarah Canez, RHU**

EFGL Insurance and Bonds
7700 Broadway, Ste 201
San Antonio, TX 78209
210-829-8151
scanecz@efgi.biz

**Legislation Co-Chair:****Nik Newman**

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San Antonio, TX 78229
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nnewman@humana.com

Karen Gil

210-213-2867
Karencgil@yahoo.com

Legislative Liaison:**Gary Looney RHU, REBC**

Alamo Insurance Group, Inc.
3201 Cherry Ridge, Suite D-405
San Antonio, TX 78230
210-930-6665
glooney@alamoinsgrp.com






**Historian / Chaplain:****Membership:****Christine Candler**






HumanaOne
8431 Fredericksburg Rd., Ste 580
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210-617-1002
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**Membership Retention:****Scott Santese**

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4400 NW Loop 410, Ste 105
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Newsletter:**Vickie Lightsey****Awards:****John Bock**

Trustees:	
Joanna Antongiovanni	
BenefitPort Southwest	
1001 San Pedro, Ste 550	
San Antonio, TX 78216	
210-804-9996	
joannabpsw@satx.rr.com	
Laura Strahan	
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Trustee Emeritus:	
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Arleen Malzone, RHU, HIA	
District General Agent	
8535 Wurzbach Rd., Suite 210	
San Antonio, TX 78240	
210-697-3900	
aemalcone@aol.com	

BOARD MEMBERS

Bits and Pieces (or getting to know the board members)

How many years have you been in the industry?

Nicole Scott = 11 years

Gary Looney = 42 years

Alison Burkholder = 11 years

Sarah Canez = 18 years

John Bock = 5 years

Sandy Johnson = 18 years

Gwen Holtzworth = 10 years

Scott Santese = 6 years

Alicia Bowers = 4 years

Christine Candler = 11 years

Diane Polanco = 18 years

Dayton Hoffman = 5 years

Lori Rice = 18 years

Vickie Lightsey = 25 years

Joanna Antongiovanni = 14 years

Tom Silliman = 16 years

Caroline Hesseltine = 28 years

Jenni Whitaker = 13 years

Laura Strahan = 16 years

Myra Bahme = 28 years

Ron Graves = 35 years

Rusty Rice = 15 years

Nathan Benge = 9 years

Linda Behrens = 26 years

Dennis Ellis = 6 years

A combined 408 years worth of industry knowledge and expertise. And this isn't everyone on the board.

Bashful or Private?

Will Haff

Melissa Lopez

Nik Newman

Karen Gil

NEW CELL PHONE LAW

Are you planning a trip to California in the coming months for business or vacation? If so you need to know that two new cell phone laws went into effect in July 2008.

Effective July 1, it will be illegal for drivers to use a handheld cell phone while driving. For drivers under age 18, it will be illegal to use any cell phone or other electronic device while driving. The law still allows drivers of all ages to use a cell phone or other mobile device in case of emergency.

Other states have similar hands-free laws on their books, including New York, Connecticut and New Jersey.

CALENDAR OF EVENTS

SAAHU EVENTS

Luncheons: 3rd Wednesday of each month, Sonterra Country Club, San Antonio, TX .

Board Meeting: 2nd Friday of each month @ 8:30, UHC Office, 6200 Northwest Parkway

Casino Night: August 15, 2008, Dave & Buster's, San Antonio, TX

Golf Tournament: October 6, 2008, The Dominion Country Club, San Antonio, TX

Symposium: February 2009 at Oak Hills Country Club, San Antonio, TX

TAHU EVENTS

TAHU Day at the Capital: March 2, 2009 Sheraton Hotel, Downtown Austin, TX

TAHU Convention: April 30 - May 2, 2009 - Fairmont Hotel, Dallas, TX

NAHU EVENTS

NAHU Region VI: August 8-9 2008, Ritz-Carlton Hotel, New Orleans, LA

NAHU Capitol Conference: March 30-April 1, 2009 - JW Marriott Hotel, Washington, DC

NAHU Annual Convention: June 28-July 1, 2009 - Marriott Marquis Hotel, New York, NY

*As a member of
SAAHU please join
the leadership team
in helping bring
value added to
membership.*

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