

San Antonio

Association of Health Underwriters



PRESIDENT'S MESSAGE

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Dear SAAHU Members,

The Blue Dog Days of Summer

It is hot in Texas and getting hotter on Capitol Hill! Will we see a bill passed by the August recess? If fiscally conservative democrats (Blue Dogs) have a say, we will not. The Blue Dogs have great concerns with the cost of overhauling health care. Now is the time to be contacting everyone of our respective representatives. Call them direct or participate in a Operation Shout, but call them now! Vote No for Healthcare reform.



*Sincerely,
John Bock, President*

Lapsed Members.

Do you know anyone below. If so help your local association by reaching out and get them back on the rolls.

Membership is every member's opportunity to get involved.

First Name	Last Name	Company
Michael	Anderson	Brumley PEO
Michael	Boland	Humana
Paul	Larson	American Public Life
Hector	Licon	Blue Cross Blue Shield of Texas Inc.
Esther	Pipoly	Compass Insurance
Blake	Prewit	Community First Health Plans
James	Skinner	JMS Benefit Solutions

Join Us

What: SAAHU Luncheon,

When: Wednesday, August 19th

Where: Sonterra Country Club

Time: 11:30 Registration/12:00 Lunch

1 Hour CE: HSA's - Take Control of Health Costs
Today & Save for Tomorrow

(Provider #33983 CE 21533)

Presenter: Julie Weber with Wells Fargo

RSVP:

gholzworth@chapmanschewebenefits.com

Cost: Saahu Members: \$22;

Non-Saahu Members: \$42

Sponsor: United Healthcare

**PayPal: Go to the SAAHU Website to RSVP online and pay by PayPal.
Website address is: <http://www.sanantonioahu.org>**

***Cancellations must be in writing and received within 24 hours prior to the luncheon. Individuals holding reservations will be billed for "no shows".**

EDUCATION**Education - Your Opinion Matters!**

In a survey sent to the Membership of the SAAHU recently, the majority of you said that the reason you attended the luncheons was for the CE! Well I've got great news for you!!! In the months of August and September you'll have the opportunity to earn 4 CE hours.

On Wednesday, August 19th Julie Weber of Wells Fargo Provider #33983, will be presenting CE 21533 HSA'S - Take Control of Health Costs Today and Save for Tomorrow. This will be a 1 hour CE presented during our monthly luncheon at Sonterra.

Fall historically signals the beginning of school, colleges and the end to the often slower paced summer months. SAAHU is keeping the tradition and our September program will be one you won't want to miss.

On September 16th, SAAHU will be hosting a breakfast and luncheon program, from 8:00 am - 1:00 pm at Sonterra.

The 3 hour CE #3069, Arming Agents for Health Care Reform, (Provider # 32408) will be presented by national speaker and author Dave Racer. Mr. Racer will be sponsored by Humana.

Following the CE, the program will continue with a Legislative Panel Discussion during the

luncheon. United HealthCare is the current SAAHU luncheon sponsor.

All of us have questions and concerns. This will be an opportunity for us to hear the most up to date information available, and as we can all attest, it changes moment to moment in our industry.

We encourage brokers to invite their client groups to this event. It will definitely be informative for employers.

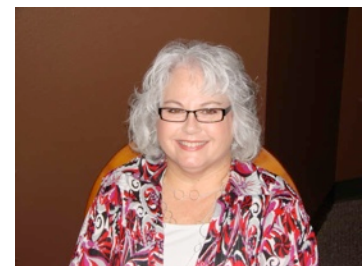
The program will be \$50.00 per person, including the CE, breakfast and lunch.

Seating is limited, so contact me at [HYPERLINK](#)

["mailto:abowers@avesis.com"](mailto:abowers@avesis.com)
abowers@avesis.com.

You may reserve tables for your firms/clients. Payment must be made in full prior to the event and there will be no refunds/cancellations.

We're still in the planning stages but mark your calendar now! You'll be hearing more about this later via email.



Alicia Bowers
Education Chair

Be wise in the use of time. The question in life is not how much time do we have. The question is what shall we do with it.

- Anna Robertson Brown, autho

LEGISLATIVE UPDATE

Dear SAAHU members,

I guess the best way to begin my first letter is to properly introduce myself. My name is Raul Barberena. The only other thing of importance is that I am passionate about health insurance. Why...you may ask? Well, I actually grew up in a household that experienced “medical bankruptcy”. An unexpected illness turned my childhood and parent’s world upside down for many years! Not to worry though, at the end of the story everyone lived happily ever after! But let’s say this has been a driving force for me since I entered the industry 10 years ago.

Let’s get down to business! In a nutshell, let me explain why I have chosen to participate as your new legislative chair. My overall view of the industry is that it has transformed much like a Chameleon, the colors have changed to match the environment, but the animal is still the same. However, over the last few months we have experienced a severe flux to the economy, politics and our overall vision of the health of our nation. It’s no secret that the current administration has placed the health insurance industry, our industry, at the forefront of “Change”.

In saying this, do I think the industry could use a new paint job? Well yes. Do I think it needs a new transmission, engine and wheels? Absolutely not. Whether you realize it or not, your vehicle is being prepped for the overhaul. Now is the time when we must mobilize and work together to control “Change” before it is too late. NAHU, TAHU and SAAHU provide an avenue for us to voice our opinions as our industry advocates, but we need to do more on our own. Call you congressman, call your senator, and let them know what you think about proposed legislation regarding Healthcare Reform. Contribute funds to HUPAC and TAHUPAC, so that they can step up the defense of our industry. Promote the Health Underwriters to other people in our industry who are not part of the association.

Over the next year, my goal is to provide brief points on proposed legislation, introduce helpful websites and present useful tools for you to use in speaking to clients, vendors and politicians.

For Starters, check out the following website:

HYPERLINK "http://www.kff.org/healthreform/upload/healthreform_tri_full.pdf" http://www.kff.org/healthreform/upload/healthreform_tri_full.pdf

The document is a thorough comparison of the proposed Affordable Health Choices Act proposed by Senate and Congress.

*Respectfully,
Raul Barberena Jr.
Legislative Chair*



RETENTION GOALS

I would just like to report on the Strategic Planning Meeting goals for Retention....

Getting our data base as accurate as possible. (Everyone please check and make sure we have all your updated information....this is SO helpful)!!!!

Try to make sure we contact everyone before they lapse and make sure there are no accidental lapses!!!

Get our Retention numbers up.

Hold a couple of Retention Blitzes.

These are a few of our goals to finish out this year and the upcoming year.



Marsha Curry
Retention Chair

Members up for renewal and in jeopardy of lapse. If you know anyone on the list please contact them to renew their SAAHU membership.

First Name	Last Name	Designation	Company
Tom	Bartlett		Verity National Group
Catherine	Bishop		Catto & Catto, LLP
Alicia	Bowers		Avesis
Bob	Casiano		
Patricia	Celis		Dental Select
Quincy	Davidson		MetLife Employee Benefits
Wes	DeNeve		Reliance Standard
Serene	Fletcher-Tobeh	GLA	Horizon Business Services
Jenna	Gasper		Humana
Patricia	Gillis		Colonial Supplemental Insurance
Andrew	Grove	HIA	Humana, Inc.
Victoria	Humada		Humana
Harold	Levine	President	Blue Bonnet Independent Insurance
Susan	Martinez	HIA,HCSA	Wortham Insurance & Risk Management
Charlotte	Milner	CLU,ChFC	
Sachie	Nackenhurst		Walthall, Sachse & Pipes, Inc.
Dana	Perez		Humana
J. Frank	Salas		Assurant Health Marketing Rep
Ricky	Scheel		
Melinda	Sutherland	R.N.	LTCI & Medicare
Melanie	Toniazzo		Humana
Lora	Torres		KCI
Jenni	Whitaker		Wortham Insurance & Risk Management
Eugenia	Ybarra		Humana

It's Not An Option

By INVESTOR'S BUSINESS DAILY | Posted Wednesday, July 15, 2009 4:20 PM PT

Congress: It didn't take long to run into an "uh-oh" moment when reading the House's "health care for all Americans" bill. Right there on Page 16 is a provision making individual private medical insurance illegal.

IBD Exclusive Series: Government-Run Healthcare: A Prescription For Failure
Podcast IBD Editorials

When we first saw the paragraph Tuesday, just after the 1,018-page document was released, we thought we surely must be misreading it. So we sought help from the House Ways and Means Committee.

It turns out we were right: The provision would indeed outlaw individual private coverage. Under the Orwellian header of "Protecting The Choice To Keep Current Coverage," the "Limitation On New Enrollment" section of the bill clearly states:

"Except as provided in this paragraph, the individual health insurance issuer offering such coverage does not enroll any individual in such coverage if the first effective date of coverage is on or after the first day" of the year the legislation becomes law.

So we can all keep our coverage, just as promised — with, of course, exceptions: Those who currently have private individual coverage won't be able to change it. Nor will those who leave a company to work for themselves be free to buy individual plans from private carriers.

From the beginning, opponents of the public option plan have warned that if the government gets into the business of offering subsidized health insurance coverage, the private insurance market will wither. Drawn by a public option that will be 30% to 40% cheaper than their current premiums because taxpayers will be funding it, employers will gladly scrap their private plans and go with Washington's coverage.

The nonpartisan Lewin Group estimated in April that 120 million or more Americans could lose their group coverage at work and end up in such a program. That would leave private carriers with 50 million or fewer customers. This could cause the market to, as Lewin Vice President John Sheils put it, "fizzle out altogether." What wasn't known until now is that the bill itself will kill the market for private individual coverage by not letting any new policies be written after the public option becomes law.

The legislation is also likely to finish off health savings accounts, a goal that Democrats have had for years. They want to crush that alternative because nothing gives individuals more control over their medical care, and the government less, than HSAs.

With HSAs out of the way, a key obstacle to the left's expansion of the welfare state will be removed.

The public option won't be an option for many, but rather a mandate for buying government care. A free people should be outraged at this advance of soft tyranny.

Washington does not have the constitutional or moral authority to outlaw private markets in which parties voluntarily participate. It shouldn't be killing business opportunities, or limiting choices, or legislating major changes in Americans' lives.

It took just 16 pages of reading to find this naked attempt by the political powers to increase their reach. It's scary to think how many more breaches of liberty we'll come across in the final 1,002.

On July 23, 2009 the new Board of Directors for SAAHU approved the following budget for 2009/2010.

SAAHU 2009 - 2010 Budget			
President: John Bock			
	2009 - 2010 Presented		2009 - 2010 Finalized
<u>Income</u>			
2008-2009 Budget	0		\$0.00
Golf Tournament	\$25,000		\$25,000.00
Leg Day	\$2,000		\$2,000.00
Luncheon Sponsors	\$375		\$375.00
Luncheons	\$12,000		\$12,000.00
Membership	\$6,500		\$6,500.00
Misc. Income	\$1,000		\$1,000.00
Symposium	\$20,000		\$20,000.00
TAHU Leg Fund	\$1,000		\$1,000.00
Newsletter	\$25		\$25.00
Public Service	\$5,000		\$5,000.00
Total	\$72,900		\$72,900.00
	2008 - 2009 Finalized		2008 - 2009 Finalized
<u>Expense</u>			
2008-2009 Budget	\$0		\$0
Awards	\$1,200		\$700
Bank Service Charge	\$25		\$25
Cap Conference (4 People)	\$2,200		\$5,000
D&O Liability Insurance	\$775		\$775
Day at the Capital	\$1,000		\$1,000
Golf Tournament	\$20,000		\$20,000
HUPAC Administration Fund	\$250		\$250
Leg Day	\$1,000		\$1,000
Luncheons	\$12,000		\$12,000
Membership	\$1,500		\$1,000
Misc. Expenses	\$500		\$500
NAHU Conference (5 People)	\$10,000		\$9,000
Newsletter	\$0		\$0
PO Box	\$150		\$150
Professional Fees	\$250		\$250
Symposium	\$10,000		\$10,000
TAHU Leg Fund	\$1,000		\$1,000
Tech Website	\$250		\$250
CE Speaker Expenses	\$1,000		\$3,200
Executive Director	\$4,800		\$4,800
Public Service	\$5,000		\$5,000
Total	\$72,900		\$75,900

TEXAS was well represented at the NAHU convention this year by our own Rusty Rice, Joanna Antongiovanni, Dave Antongiovanni,



I don't know the key to success, but the key to failure is trying to please everybody.

- Bill Cosby, comedian

LETTER TO CONGRESSMAN RODRIGUEZ

**The letter below was recently sent by agent Bob Feike to Congressman Ciro Rodriguez.
We all need to be willing to take action against the legislation that threatens the
Healthcare Industry.**

July 20, 2009

Congressman Ciro Rodriguez
1950 S.W. Military Dr
San Antonio, TX 782221

Dear Congressman Rodriguez:

You have assisted me in the past with some of my VA issues and I am asking for your assistance again as a disabled veteran. In my continuous battle with the VA, I have come to realize the care I should be receiving from the VA is not available. My own VA primary care physician diagnosed me with coronary artery disease in December of 2006. He also made it clear that if I had private insurance I should use it since it would take a year of letter writing to get me in to see a VA cardiologist. He honestly believed I did not have the time to wait so I used my employer sponsored group health insurance. On my visit last month to my VA primary care physician, I asked if things had changed in allowing me to see a VA cardiologist. No sir they have not changed, he said.

Congressman I pay \$1,111.96 per month for my private health insurance so that I may receive the care I need and now that is being threatened by pending legislation that could end my life. I gave my all to my country and would do so again but now its time to stand up for your veterans and citizens and vote no to this life threatening legislation. To add insult to injury, the VA bills my private health carrier for all treatment, medication and care I receive at the VA. Have I not paid enough?

Please understand I have the greatest of respect for my treating physicians, facilities and staff but it stops there. The government cannot provide the care I need through the VA so why would I believe it could do any better by taking over the private health care sector.

My wife, Lupita Rodriguez-Feike, DDS assured me you are a man of integrity. Before she became a dentist, she was a teacher at Harlandale and graduated from South San High School and Our Lady of the Lake College (now University). I need real help so I hope my wife is correct.

You are the one with the power to stop this so I pray that you will hear what many of us are saying. Take your time to come up with a real solution to the health care issues. What is the urgency to VOTE NOW? Have you read the entire bill that has been presented to you?

Sincerely,

Robert L. Feike

Help save the industry that supports your lively-hood by showing your support through contribution to the TAHU and HUPAC Funds

TAHUPAC
TAHU's Political Action Committee

With TAHUPAC's ability to contribute to state legislators' political campaigns, TAHU's voice will be heard. Legislators who support the preservation of the free market economy in the health care industry and maintenance of the role of the client advocate (the agent) in that system, will know that TAHU is there to assist them.

GOLD \$150 (\$12.50/mo.) **PLATINUM** \$ \$300(\$25/mo.) **RUBY** \$600 (\$50/mo.)

DIAMOND \$1,200 (\$100/mo.) **Other** _____

**Note: Federal regulations prohibit corporate contributions to TAHUPAC.
Individual contributions only!**

Name _____ Local Chapter _____

Employer _____

Occupation _____

Address _____ City _____

Zip _____

Telephone (____) _____

Email _____

Fax (____) _____

Check the appropriate box(s) that apply

() I have enclosed a **check** payable to TAHUPAC for the selected level.

~Credit Card Option~

We request that you reserve the monthly charge option for contributions of \$150 (\$12.50 per month) or more.

() Please **charge** my contribution **Monthly** in the amount of \$ _____ to my credit card as follows:

() Please **charge** my contribution **Quarterly** in the amount of \$ _____ to my credit card as follows:

() Please **charge** my contribution **Annually** in the amount of \$ _____ to my credit card as follows:

() MasterCard () Visa () Discover () American Express

Card Number _____ Exp. Date _____ VAL

Code _____

Cardholder _____



HUPAC • P.O. Box 20865 • Indianapolis, IN 46220-0865
Phone: (703) 276-0220 • Fax: (317) 253-9285
www.hupac.org

HUPAC CONTRIBUTION FORM

FIRST NAME	MIDDLE INITIAL	LAST NAME	
OCCUPATION*	EMPLOYER*	WORK EMAIL	
WORK ADDRESS			
WORK CITY, STATE, ZIP	WORK PHONE	WORK FAX	
HOME ADDRESS			
HOME CITY, STATE, ZIP	HOME PHONE	HOME FAX	
PERSONAL/HOME EMAIL	REGION	STATE	CHAPTER

** A contribution to a Political Action Committee is not deductible as a charitable contribution for federal income tax purposes. Only NAHU members, their immediate families, and NAHU Staff may contribute. All contributors must be citizens or persons lawfully admitted for permanent U.S. residence under applicable federal law. Federal law requires PACs to report the name, mailing address, occupation, and name of employer for individuals whose donations exceed \$200 in a calendar year.

Suggested Contribution Levels**

Levels	One-time	Monthly Draft
Supporter	\$150	\$10.00
"365 Club"	\$365	\$30.00

Capitol Club	On-time	Monthly Draft
Gold	\$1,000	\$ 85.00
Diamond	\$2,000	\$170.00
2 Diamond	\$3,000	\$250.00
3 Diamond	\$5,000	\$410.00

** These guidelines for contributions are merely suggestions. You may contribute more or less than the guidelines suggest, and the National Association of Health Underwriters (NAHU) will not favor nor disadvantage you by reason of the amount of your contribution or your decision not to contribute.

PAYMENT METHODS

☐ One-time payment ☐ New Monthly Draft ☐ Increase to Monthly Draft ☐ Change of Information ☐ Personal Check Attached

Amount: \$ _____
(Please make checks payable to HUPAC)

MONTHLY or ONE-TIME
(Please circle one: Monthly or ONE-TIME)

☐ MasterCard ☐ Visa ☐ Discover ☐ American Express ☐ Credit Card Draft ☐ Bank Account Draft (attach voided check)

Card Number

Expiration Date

I authorize HUPAC to initiate charges to my personal bank account or credit card as show above.

Signed

Date

☐ **Candidate Fund**
Personal Credit Card or Bank

☐ **Administrative Fund**
Business Credit Card or Bank Draft

ANNUAL GOLF TOURNAMENT



**Tournament
proceeds will
benefit**



Our mission is to assist young organ and tissue transplant recipients and their families in effectively coping with the emotional, financial and social challenges, which arise before, during and after transplantation.

Transplants for Children is a local 501(c)3 founded 22 years ago by Eric and Sharon Sutton. The agency works closely with the transplant centers at CHRISTUS Santa Rosa Children's Hospital and Methodist Children's Hospital.

For more information contact us at:
7550 IH 10 West, Suite 104
San Antonio, TX 78229
210-949-1212
bonnie@transplantsforchildren.org

View our web site at www.transplantsforchildren.org

ANNUAL GOLF TOURNAMENT

2009 16TH ANNUAL SAAHU GOLF TOURNAMENT

MONDAY OCT. 5, 2009 • DOMINION COUNTRY CLUB
1 DOMINION DRIVE, SAN ANTONIO, TX 78257

Schedule

8:30 AM Registration
 10:30 AM Shotgun Start
 4:00 PM Awards/Auction

Tournament Format

Florida Scramble
 Peoria Handicap Method

Individual Contests

Longest Drive
 Closest to Par 3 pins

Each Player Receives

Green and cart fees
 Lunch and Dinner
 Goodie Bag

Individual Tickets

#

_____ Player(s) @ \$125 each (by Sept 9)
 _____ Player(s) @ \$150 each (Sept 10 and after)
 _____ Lunch only @ \$15 each
 _____ Dinner only @ \$15 each
 _____ Lunch & Dinner only @ \$30 each

} Must
 RSVP by
 Sept. 21

\$_____ Total Due

Payment Method

☐ Mail check ☐ Pay at tournament
☐ Visa ☐ MC ☐ Discover ☐ AMEX

Name: _____

Billing Add: _____

C/S/Z: _____

Phone: _____ Amt: \$ _____

Card #: _____

Exp Date: _____ Val. Code: _____

Signature: _____

Date: _____

Tournament Sponsorships

Check the appropriate box

<input type="checkbox"/> Premier Sponsor	\$5000	20 Players
<input type="checkbox"/> Platinum Sponsor	\$3000	12 Players
<input type="checkbox"/> Gold Sponsor	\$2000	8 Players
<input type="checkbox"/> Silver Sponsor	\$1000	4 Players
<input type="checkbox"/> Bronze Sponsor	\$500	2 Players

*All of the above sponsorships include
 individual player benefits plus recognition at the awards
 ceremony and sponsorship sign on a hole.*

Additional Sponsorships

Check the appropriate box

<input type="checkbox"/> Lunch Sponsor	\$1500	4 Players
<input type="checkbox"/> Dinner Sponsor	\$2500	8 Players
<input type="checkbox"/> Bvlg. Cart Sponsor	\$500	2 Players

*All of the additional sponsorships include
 individual player benefits plus additional signage.*

\$_____ Total Sponsorship Due

Fax or Email this form to Dennis Ellis at:

6200 Northwest Parkway,
 San Antonio, TX 78249
 Ofc 210-478-4966 • Fax 210-474-5315
 dennis_ellis@uhc.com

Register Players below

Please list additional players on another page and fax with this form

#1 Name: _____
 Company: _____
 Add: _____
 C/S/Z: _____
 Day Phone: _____

#2 Name: _____
 Company: _____
 Add: _____
 C/S/Z: _____
 Day Phone: _____

#3 Name: _____
 Company: _____
 Add: _____
 C/S/Z: _____
 Day Phone: _____

#4 Name: _____
 Company: _____
 Add: _____
 C/S/Z: _____
 Day Phone: _____

SPONSORS PAGE

2009 SPONSORS

**THANK YOU TO OUR SPONSORS FOR YOUR
CONTINUED SUPPORT AND CONTRIBUTION
TO SAN ANTONIO ASSOCIATION OF HEALTH
UNDERWRITERS**

January

Eyetopia

February

Aetna

March

United Healthcare

April

United Healthcare

May

United Healthcare

June

United Healthcare

July

United Healthcare

August

United Healthcare

September

United Healthcare

October

United Healthcare

November

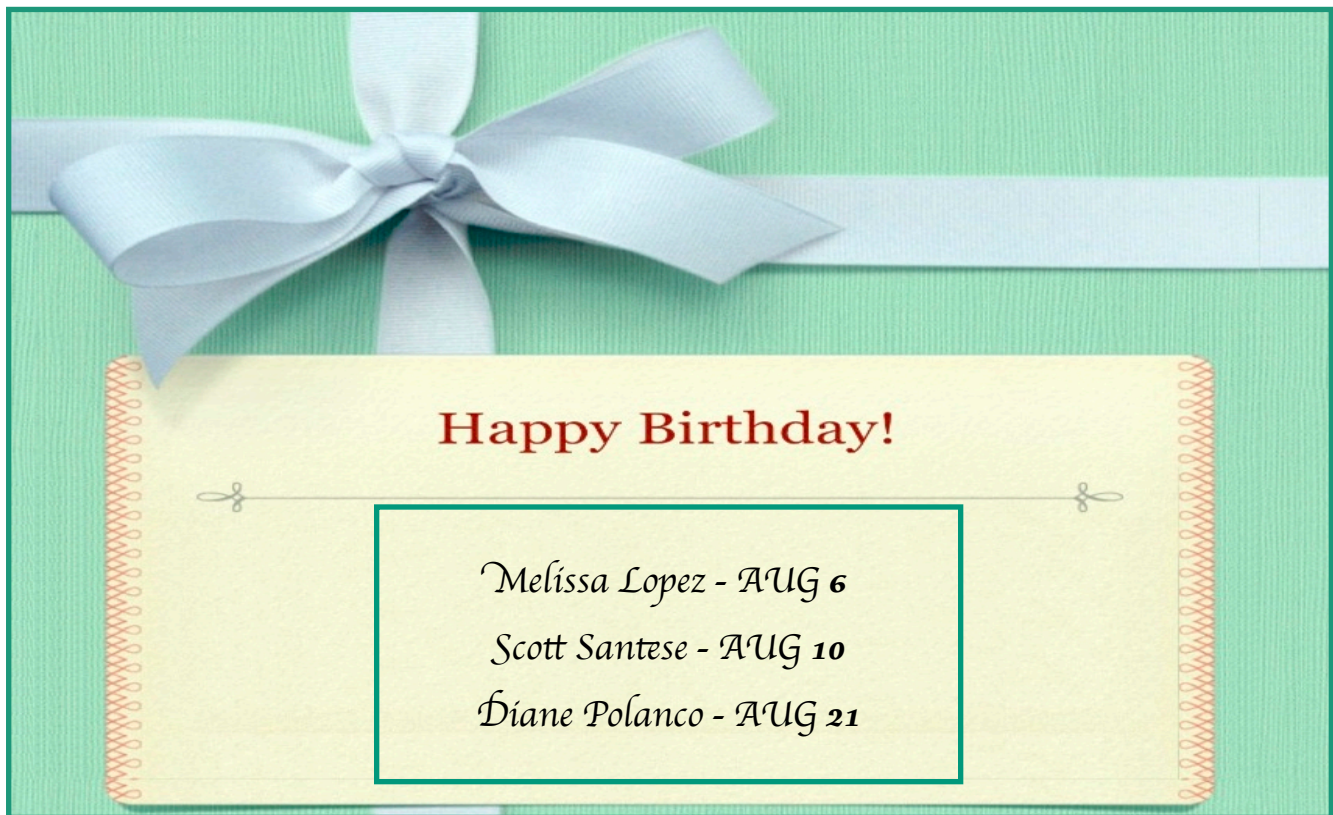
United Healthcare

December

United Healthcare



If at first you don't succeed then you are about average.



MEMBERS! *Are you or another member you know having a birthday. Let us know the Month and day so we can join in celebrating our member's birthdays.*

Send name, company and birthday information (month and day only please) to Vickie Lightsey at vickiello2@mac.com

HAVE AN OPTIMISTIC DAY



Ron Graves

PROFESSIONAL SPEAKER, TRAINER & AUTHOR

OptimisticDay.co


Motivational Speaker - Trainer
- Author

Thought For The Day = APTITUDE vs ATTITUDE

It is not your APTITUDE that determines where you go with you life, it is your ATTITUDE

NAHU POSTCARD

The Postcard below is from NAHU's Fly-In. Print this, put it in your presentations, post it on your website, etc.....use it to get the word out to the public! This is just one of the many ways NAHU is getting the word out to the public on the Healthcare Reform issue.




**CONSUMERS WANT CHOICES
IN HEALTH CARE.**

AND WE ARE HERE TO HELP THEM.

**HEALTH INSURANCE
AGENT & BROKER
ALLIANCE**


Alliance members:



- Bipartisan efforts to enact comprehensive health reform could not be more timely or necessary.
- Health insurance agents and brokers will be needed more than ever to serve as counselors and advocates in a reformed health care system.
- Health insurance agents and brokers strongly oppose a government run public plan that would unfairly compete with the private health insurance market, divide risk pools and pile-on significant unnecessary costs to health care reform compared to sensible improvements to private insurance markets.
- Any health insurance exchange options created should be state-based and operated through a portal system with standardized application, standardized information regarding both quality and coverage, and referrals to certified agents/brokers.
- The agent and broker community believes the preservation of the current federal employer deduction and employee exclusion is critical to the success of any health reform effort.

**HEALTH INSURANCE
AGENT & BROKER
ALLIANCE**

Alliance members:



WEBSITE UPDATE

SAAHU WEBSITE

Website highlights:

- ★ Member feedback link... tell us what you currently like or would like to see (articles, programs, speakers, education) – or request information
- ★ Industry news headlines
- ★ RSVP for the luncheon
- ★ Link to NAHU career center
- ★ Legislative talking points
- ★ SAAHU board and committee list
- ★ Volunteer link (get involved!!)
- ★ Operation shout link to NAHU's legislative advocacy page
- ★ Link to the TAHU Café – email forum for agents and carriers
- ★ SAAHU membership application
- ★ Links to TAHU and NAHU websites

If you haven't been to our website in a while, check us out!

HYPERLINK "<http://sanantonioabu.org>" <http://>



MEMBERS ON THE MOVE

Are you or someone you know on the move? Send the following information; name, company name, date of move and a picture to vickiello2@mac.com. Let your colleagues know where you are.

ON THE MOVE

BOARD MEMBERS

Bits and Pieces (or getting to know the board members)

Meet Dennis Ellis, Public Service Chair.

Name & Nickname: Dennis Ellis

Spouses Name: Jill Ellis

Birthday (mo & day): March 15th

Pets & Names: No Pets

Favorite Color: green

Favorite Food: Breakfast Taco's

Children, Names & Ages: Andrew 2 years. Matthew 1 year

Hobbies: Playing bad golf

Quite time activity: Playstation

Favorite Quote and it's author: "I can get a good look at a T-bone by sticking my head up a bull's ass, but I'd rather take a butcher's word for it" – Tommy Boy

If you could have taken part in any single historical ceremony, what would it have been?: The Resurrection

Name the all time best song ever:
Baba O'Riley

Your Favorite Movie: Forrest Gump

What being a member of SAAHU Means to You: I am passionate about solving the healthcare crisis in this country....and I believe being involved with SAAHU shares that passion at a local and at a national level.

How many years in the Industry?: 6

Favorite Charity: March of Dimes

The Smell you love the most: Ballpark grass

If you could rid the earth of one thing what would it be?: war

Favorite Article of clothing:
stretchy pants



San Antonio

Association of Health Underwriters

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	3	4	5	6	7	8
9	10	11	12 SAAHU BOARD MEETING	13	14	15
16	17	18	19 SAAHU LUNCHEON	20	21	22
23	24	25	26	27	28	29
30	31					

AUGUST 2009

ON THE HORIZON:

9/07 LABOR DAY

9/12 SAAHU BOARD MEETING

9/19 LUNCHEON